

2024 Winter Newsletter

Billy Goat Lawn Service

Message from the Owner – Bill

Happy New Year! I hope this message finds you well and refreshed after the holiday season. We want to take a moment to express our deepest gratitude for all the wonderful holiday cards and gifts we received. It's truly a pleasure to have customers who not only appreciate our service but also share the spirit of the season with such genuine thoughtfulness.

Now that the holidays are over, it's time for us to get back to work making our final rounds to complete fall cleanups (if needed) at your property. For those that still have yard holiday decorations up, we will complete your final cleanup after you take down your displays and lights. We hope to have all yards finished up by the end of January (weather permitting).

As we transition into winter services, we will begin working on overgrown area cleanups, projects and other requests that we have on our to do list for the next 3 months. Please get in contact with Michele if you have any other work you would like done before the mowing season begins in April. Please note, since we will be overbooked this coming Spring & Summer, we will not be taking on any additional requests unless we have a open time slot available.

If weather permits, we also plan on having mulch installs done by Easter (March 31st), no later than mid April. If you are not a regular customer for mulch service each year, please let Michele know by the end of February if you are interested in a quote. Natural, Brown and Black colored mulch is readily available from our supplier but red mulch might not be available until April.

As you read above, we will be busy beavers this winter, even more so if Ground Hog Phil predicts a early spring this year. Nevertheless, winters are getting shorter due to climate change. So we will be out and about on the warmer days when temperatures are above freezing.

Mother Nature dictates our schedule. Expect delays or reschedules due to rain, snow, high winds and/or freezing temperatures. Michele will try to keep everyone updated during long periods of inclement weather. Thank you in advance for your patience.

Message from the Office Manager - Michele

Our business wouldn't be as successful without customers like you that have stood by us through thick and thin since we open our doors back in 2013. Your trust and loyalty has been the driving force behind our commitment to excellence, and we are truly grateful for having the opportunity to serve you again in 2024.

We are dedicated to continue to provide you with outstanding service and a customer experience that meets or exceeds your expectations. We have made the decision not to take on any new clients this Spring. Instead, our focus will be on providing our existing customers with the absolute best service possible by staying on top of the mowing schedule.

It's anticipated the interest rates will decrease in the coming months but we want to be transparent about the fact that prices in our industry will remain at an all-time high. We understand that the cost of goods and services is a significant consideration for our valued customers. We've nearly exhausted all means to optimize our operations to keep price increases to a minimum since the pandemic.

We have greatly reduced the time it takes to process payments each week by transitioning to a monthly-prepaid system. Over the years, more and more customers have enrolled in either twelve month budget billing or six month seasonal billing. These payment options have proven to provide our customers with greater flexibility and ease of managing their financial commitments with us by spreading out their payments. Not to mention, much easier for us to invoice and keep track of your payments.

We do have a few exceptions with customers that have prior agreements with us. We strongly encourage everyone else not currently enrolled to take advantage of the benefits of monthly prepaid billing as we phase out the option of paying-as-you-go.

We understand some customers are not willing or 100% comfortable signing up for a monthly-prepaid plan. Be assured any unused monies will be refunded to you without penalty if you need or decide to cancel service with us in the future. We would be happy to answer any questions or concerns you may have.

Winter Services – January thru March 2024

Labor Rate(s) - \$50 per man-hour (1-Hour Minimum)

Debris Haul Away (if needed) subject to additional charge

On a budget? No problem, we gladly accept progress payments. Don't wait till Spring or Summer to contact us as we will be charging our normal rate at \$75 per man-hour.

Leaf Removal

Removing of leaves from yard, landscape beds and gardens by the means of mulching, blowing, vacuum, and/or raking of the property.

Overgrown Area Cleanup

Removal or cutting back of overgrown vegetation.

Beaver Dam Removal

Remove and haul away piles of branches and other yard waste.

Gutter Clean-outs

One story homes only. Clearing of leaves and other debris in rain gutters and downspouts (Maximum height of 20 feet).

Litter and Trash Removal

Pickup all forms of paper, plastic, aluminum and glass debris.

Light Hauling – Dump Runs

The disposal of unwanted items. The labor to remove the item(s), load our truck/trailer and transport it and dispose of. Bulk or heavy items maybe subject to additional charge. No chemicals that are not ordinarily accepted at recycle center or landfill.

Fence Repair

Minor repair(s) to most types of fencing. Gate adjustment or widening of existing gate. Add a hidden access or other modification. Removal of old fencing, haul debris away is subject to additional charge.

Handyman Service – Outdoor Only

Small repairs or projects. House exterior, garages, patios, sheds and decks.

Snow Blower and Generator Repair Service

Your snow blower won't start and frustrated? Skip the repair shop and give me a try first. I'm not a certified mechanic but I do know a thing or two about snow blowers and generators. I make house calls to your home. General Diagnostic starting at \$25 for the first half hour. Repair rate is \$50 per hour. Part(s) cost not included with labor. Machine Pickup & Delivery (if needed) starting at \$25. Please refer me to your friends and family local to the Glen Burnie area only.

Landscape Edging – January thru March 2024

Transform your yard to increase curb appeal. Neatly accent, separate and define your lawn and garden beds. Help prevent the unwanted spread of grass. Easily create a raised layer of mulch, rocks, soil or ground cover.

If you are just wanting to replace your old worn out edging or would like to add a new definitive border around your garden beds, trees and/or shrubs, we will help you choose what type of edging best matches your yard and stylistic preference with in your budget.

There are many materials to choose from, wood, brick, concrete, plastic, rubber, stone or metal. Some edging materials are really affordable, whereas others can be quite expensive. You also have to add in the labor expense for us to install your edging as well.

Metal edges are very popular if you want a manicured look. The powder coat steel is very durable and will last a long time. It is specifically a great pick if your garden beds have curves and contours, as the steel material is flexible enough to fit perfectly in most areas. Contact us to schedule a free estimate before the end of February.

Mulch Service – March thru April 2024

It's amazing what a little fresh mulch can do for your property. Not only does it make your garden beds look clean and tidy, it helps reduce those unwanted weeds. Our price starts at \$150, which includes the delivery and intallation up to 1 cubic yard of Double Shredded Hardwood Mulch. Colors available in Natural, Black, Mahogany (Dark Brown) or Red. Garden bed prep is subject to addition charge if needed. Contact us to schedule a free estimate before the end of February.

Contact Us

410-975-8389

Please leave a message on our voice mail or text us and we will get back with you shortly

Or email Michele at:

Michele@BillyGoatLawnService.com

